



Virginia Department of Conservation & Recreation

**Directory of Virginia Nutrient  
Management Certified Planners  
For Hire  
Agriculture Only**

**VA Nutrient Management Program  
Division of Soil and Water Conservation  
600 East Main Street, 24<sup>th</sup> Floor  
Richmond, VA 23219**

Revised September 2025

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# Introduction

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This directory contains a list of Virginia Certified Nutrient Management Planners and/or businesses employing certified planners. The planners listed in this directory have responded to our questionnaire indicating they want to be listed as active plan writers. This directory does **not** list all planners certified in Virginia, only those indicating that they wished to be listed in this document.

If you need a plan, check with your seed or fertilizer supplier(s) on a regular basis, as one resource for plan writing. A company could have a certified planner on their staff, which may not be listed in this directory, but would be more than willing to take care of any nutrient management planning needs you may have.

These Virginia Certified Nutrient Management Planners have met specific education and experience requirements, as well as having passed both parts of the Virginia Nutrient Management Examination. Meeting these requirements demonstrates the planner's knowledge and ability to competently write and assist with implementation of Nutrient Management Plans on farms in Virginia. The Department offers this directory for informational purposes only. Private certified planners are required to develop plans according to all Virginia Nutrient Management Training and Certification Regulations. However, we are not responsible for the way in which they conduct business.

There are two (2) categories of nutrient management certification: 1) Agriculture which deals primarily with traditional farming enterprises or, 2) Turf and Landscape which deals primarily with golf courses, lawns, athletic fields, public lands (parks, schools, community colleges, ornamental lands), commercial landscape (banks, office parks, church grounds), and other urban lands (common areas in gated communities, developments, and localities.) For your convenience, we have denoted on the attached list whether they are certified in agriculture, turf and landscape, or both.

Arrangements to have plans written, and discussion of fees for this service, should be made directly with the consultants or companies listed.

Stephanie Dawley currently administers the certification and training program for Agriculture and Urban temporarily until position is filled. She can be reached at the following:

**Stephanie Dawley**

NM Training and Certification Coordinator  
Department of Conservation and Recreation  
Division of Soil and Water Conservation  
600 East Main Street, 24<sup>th</sup> Floor  
Richmond, VA 23219  
(804) 382-3911

**E-Mail:** [stephanie.dawley@dcr.virginia.gov](mailto:stephanie.dawley@dcr.virginia.gov)

## Certified Nutrient Management Planners for Hire

Name and Address	Area(s) Served	Comments
<input checked="" type="checkbox"/> Ag <b>Applewhite, Chris</b> 5951 Elko Road Sandston, VA 23150 (804) 357-8184 <b>E-Mail:</b> <a href="mailto:chrisapplewhite@gmail.com">chrisapplewhite@gmail.com</a>	Virginia	No plans with manure, litter, or sludge.
<input checked="" type="checkbox"/> Ag <b>Bell, Peter J.</b> 13319 Castlewellan Dr. Chester, VA 23836 (570) 533-1947 <b>E-Mail:</b> <a href="mailto:thepeterbell@gmail.com">thepeterbell@gmail.com</a>	Statewide	Nutrient Management Planning.
<input checked="" type="checkbox"/> Ag <b>Blake Agronomics, LLC</b> Blake, Hunter B. 15044 Par Place Melfa, VA 23410 (757) 350-9043 <b>E-Mail:</b> <a href="mailto:shorehokie@gmail.com">shorehokie@gmail.com</a>	Eastern Shore of VA (Accomack and Northampton)	Soil samples, plant tissue samples, and nutrient management plan writing.
<input checked="" type="checkbox"/> Ag <b>Bowman, Frank</b> 3209 Oxford Furnace Road Lynchburg, VA 24504 (434) 845-1224 (7p) <b>E-Mail:</b> <a href="mailto:frank.bowman@deq.virginia.gov">frank.bowman@deq.virginia.gov</a>	Lynchburg Area	
<input checked="" type="checkbox"/> Ag <b>Burnette, Lacy</b> 1194 Waterside Channel Drive Goodview, VA 24095 (540) 874-3265 (M-F, 8a-5p) <b>E-Mail:</b> <a href="mailto:laburne1@vt.edu">laburne1@vt.edu</a>	Am located in Roanoke, VA. Willing to review and consider any nutrient management plan opportunity that involves biosolid application across the State	Specialize in developing nutrient management plans that are required for farming operations to receive biosolid applications.
<input checked="" type="checkbox"/> Ag <b>Byrd Creek Building and Landscape</b> Murdoch, Angus A.. P. O. Box 88 Kents Store, VA 23084 (434) 981-2963 <b>E-Mail:</b> <a href="mailto:angusracs@yahoo.com">angusracs@yahoo.com</a>	Up to 100 miles from Kents Store, VA (approximately 25 miles east of Charlottesville)	Currently a Fluvanna County Director of the Thomas Jefferson Soil and Water Conservation (TJSWCD), and therefore, I cannot work for hire within my district on TJSWCD funded projects
<input checked="" type="checkbox"/> Ag <b>Cassady, Berkeley Clark</b> P. O. Box 112 Montvale, VA 24122 (540) 520-2435 <b>E-Mail:</b> <a href="mailto:parkwaysoil@gmail.com">parkwaysoil@gmail.com</a>	Bedford County and surrounding counties: Botetourt, Franklin, Rockbridge, Campbell, etc. Highland and Bath Counties, Alleghany, and Craig.	

## Certified Nutrient Management Planners for Hire

Name and Address	Area(s) Served	Comments
<input checked="" type="checkbox"/> Ag <b>CFC Farm and Home</b> Whitacre, Brian 511 Brooks Lane Strasburg, VA 22657 (540) 222-0538 <b>E-Mail:</b> <a href="mailto:bwhitacre@cfcfarmhome.com">bwhitacre@cfcfarmhome.com</a>	Frederick, Clarke, Shenandoah, Warren, Loudon, and Fauquier	
<input checked="" type="checkbox"/> Ag <b>Crop Solutions, Inc.</b> Owens, Desmond 5711 Mobjack Road Gloucester, VA 23061 (804) 694-9558 <b>E-Mail:</b> <a href="mailto:cropsolutions2013@yahoo.com">cropsolutions2013@yahoo.com</a>	Tidewater, Northern Neck, Colonial, Virginia Dare, and Three Rivers SWCDs	
<input checked="" type="checkbox"/> Ag <b>Early, Jeb</b> (540) 272-8086 <b>E-Mail:</b> <a href="mailto:jeary@ferrum.edu">jeary@ferrum.edu</a>	Central and Northern VA	Nutrient management plan writing and consultation. Soil, manure, and tissue sampling. Farm mapping and scouting.
<input checked="" type="checkbox"/> Ag <b>Ecosystem Services, LLC</b> Roller, Jon 1102 Carlton Avenue Charlottesville, VA 22902 (540) 578-4296 <b>E-Mail:</b> <a href="mailto:jon@ecosystemsolutions.us">jon@ecosystemsolutions.us</a>	Shenandoah Valley, Central VA (Interstate 64 corridor), and Richmond Metro counties	Provides environmental engineering, and consulting services that include environmental banking, ecological restoration, design, environmental assessments, soil evaluations, wetlands and stream delineations, and onsite wastewater/sewage disposal system design.
<input checked="" type="checkbox"/> Ag <b>Eco-Cap Environmental, LLC</b> Jensen, Casey 14321 Halmsey Road Midlothian, VA 23113 (804) 836-6636 <b>E-Mail:</b> <a href="mailto:ecocapva@gmail.com">ecocapva@gmail.com</a>	Eastern Virginia	
<input checked="" type="checkbox"/> Ag <b>Essential Elements NMP, LLC</b> Austin, Matthew 172 Old Carriage Way Williamsburg, VA 23188 (757) 634-5595 <b>E-Mail:</b> <a href="mailto:essentialelementsnmp@gmail.com">essentialelementsnmp@gmail.com</a>	Northern VA, Northern Neck, Middle Peninsula, Hampton Roads, Richmond, and places elsewhere.	Complete NM planning, site analysis, soil sampling, MS4 Compliance for local/state/federal owned properties. Specialize in golf courses, athletic fields, and large private/commercial properties. Vast experience working with Department of Defense, along with local governments. Will also complete your agriculture nutrient planning needs.

## Certified Nutrient Management Planners for Hire

Name and Address	Area(s) Served	Comments
<input checked="" type="checkbox"/> Ag <b>Flory, Elizabeth "E.B"</b> , TSP, LLC P. O. Box 1187 Montpeiler, VA 05601 (540) 817-5149 (4:30p-9:00p, S-S) <b>E-Mail:</b> <a href="mailto:ebwatson5@gmail.com">ebwatson5@gmail.com</a>	Virginia with concentration in the Piedmont and South Western VA, Bedford, Botetourt, Roanoke, Blacksburg, Campbell, Franklin, Pittsylvania, Charlotte Courthouse, Harrisonburg, Rockingham, and Rock bridge.	Experience with writing nutrient management plans with NRCS, and have completed a range of commodity crop NMPs to on-farm generated manure plans required for NRCS cost-share programs. Have experience writing NMPs for commodity crop growers, beef, dairy, and poultry producers. Have vast experience writing NMPs managing on-farm produced manures, and imported manures.
<input checked="" type="checkbox"/> Ag <b>Environmental Agronomics</b> Jarrett, Lyle P. O. Box 120 6540 Quantico Road Quantico, MD 21856 (757) 630-3520 (7a-8p) <b>E-Mail:</b> <a href="mailto:lylejarrett@mindspring.com">lylejarrett@mindspring.com</a>	Eastern Shore, Tidewater, Central, Northern, and Shenandoah Valley of Virginia	Specialize in crop, livestock, poultry, biosolids, land treatment nutrient management planning. Provide waste management consulting. Soil ad tissue sampling, couting, and application of soil amendmets. Certified in Maryland and Delaware.
<input checked="" type="checkbox"/> Ag <b>Equity Ag</b> Fitzgerald, Richard 345 McKinley Road Middlebrook, VA 24459 (540) 294-4018 <b>E-Mail:</b> <a href="mailto:vtagnuts@gmail.com">vtagnuts@gmail.com</a>	Shenandoah Valley	Manure, soil testing, and crop scouting.
<input checked="" type="checkbox"/> Ag <b>Field Works</b> Fulcher, James P.O. Box 1502 Amherst, VA 24521 (434) 851-9620 <b>E-Mail:</b> <a href="mailto:fulcherj@hotmail.com">fulcherj@hotmail.com</a>	Albemarle, Amherst, Appomattox, Augusta, Bedford, Buckingham, Campbell, Greene, Madison, Nelson, Rockbridge, and Rockingham Counties	Nutrient management planning and soils,
<input checked="" type="checkbox"/> Ag <b>Fowler Crop Consulting, Inc.</b> Fowler, Daniel 701 Julian R. Alsbrook Highway Roanoke Rapids, NC 27870 (252) 813-3060 (morning) <b>E-Mail:</b> <a href="mailto:dffowler@hotmail.com">dffowler@hotmail.com</a>	Greensville, Isle of Wight, Southampton, and Sussex	

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<input checked="" type="checkbox"/> Ag <b>Gillette, Will</b> 21546 Brandy Pond Road Capron, VA 23829 (757) 647-9331 <b>E-Mail:</b> <a href="mailto:wgillette@meherrag.com">wgillette@meherrag.com</a>		
<input checked="" type="checkbox"/> Ag <b>Givens, Daniel</b> 430 Cumberland Gap Road Newport, VA 24128 (540) 599-7220 <b>E-Mail:</b> <a href="mailto:danielegivens@gmail.com">danielegivens@gmail.com</a>	Giles, Craig, and Montgomery Counties	Soil Sampling if needed, and planting
<input checked="" type="checkbox"/> Ag <b>Guy, Trevor Cole</b> 16625 Moores Mill Road Ruther Glen, VA 22546 (804) 370-4951 <b>E-Mail:</b> <a href="mailto:trevorcg@vt.edu">trevorcg@vt.edu</a>	Northern Neck Middle Peninsula East at I-95	
<input checked="" type="checkbox"/> Ag <b>Gwaltney, Wesley</b> 1077 Mountain Lake Road Newport, VA 24128 (757) 641-9021 (anytime) <b>E-Mail:</b> <a href="mailto:wgwaltne@vt.edu">wgwaltne@vt.edu</a>	Tidewater, Southside, Shenandoah Valley, New River Valley, Roanoke Valley, and Southwest VA	
<input checked="" type="checkbox"/> Ag <b>Hollowell Whole Farm Solutions</b> Hollowell, Caitlin 3137 Whitmell School Road Dry Fork, VA 24549 (919) 418-2970 <b>E-Mail:</b> <a href="mailto:Hollowellwholefarm@gmail.com">Hollowellwholefarm@gmail.com</a>	Virginia Statewide	Nutrient management plan writing for crop and livestock operations including manure and litter operations. Start-to-finish services: grid/zone soil sampling; drone imaging; fertilizer and chemical program consultation; soil erosion prevention and gully repair; invasive plant and treeline control; tissue sampling, etc. Custom programs to meet the needs and priorities of each producer.
<input checked="" type="checkbox"/> Ag <b>Keen Consulting, Inc.</b> Keen, Tak 26229 Prettyman Road Georgetown, DE 19947 (302) 236-3722 <b>E-Mail:</b> <a href="mailto:takkeen@comcast.net">takkeen@comcast.net</a>	Eastern Shore SWCD	All crops and livestock, along with poultry (VPA Permits)
<input checked="" type="checkbox"/> Ag <b>Kindig, David</b> 19422 Cherry Lane Ruther Glen, VA 22546 (804) 867-7664 (8a-5p) <b>E-Mail:</b> <a href="mailto:davidkindig729@gmail.com">davidkindig729@gmail.com</a>	Coastal Plain, Piedmont Region	VA nutrient management plans written specifically for your farm operation. I will develop a nutrient management plan tailored to your operation which can be implemented using your production resources. 30+ years experience in soil fertility and nutrient management consulting.

## Certified Nutrient Management Planners for Hire

Name and Address	Area(s) Served	Comments
<input checked="" type="checkbox"/> Ag <b>Long's Farm Supply, Inc.</b> Long, Robert (Bobby) S. 1103 Lynchburg Avenue Brookneal, VA 24528 (434) 610-0590 (8a-6p) E-Mail: <a href="mailto:longsfarmsupply@gmail.com">longsfarmsupply@gmail.com</a>	Charlotte, Lunenburg, Mecklenburg, Brunswick, Pittsylvania, Halifax, Campbell, Appomattox, Amherst, Prince Edward, Nottoway, Amelia, Buckingham, Cumberland, and Bedford Counties.	Plan writing, soil test interpreting, and manure test interpreting.
<input checked="" type="checkbox"/> Ag <b>Maryland Environmental Service</b> Razik, Ahmad 259 Najoles Road Millersville, MD 21108 (410) 729-8320 (M-F, 8:30 a-5p) E-Mail: <a href="mailto:arazik@menv.com">arazik@menv.com</a>	North of Richmond, Central, VA	Nutrient Management related to biosolid plans.
<input checked="" type="checkbox"/> Ag <b>Mattaponi Resources</b> Dews, Al 4516 Newport Drive Richmond, VA 23237 (804) 338-7438 E-Mail: <a href="mailto:adews76@gmail.com">adews76@gmail.com</a>	Virginia	Certified Resource Management Planner
<input checked="" type="checkbox"/> Ag <b>Mattaponi Resources</b> Terrien, Meaghann 203 Wimbledon Lane, Suite B Smithfield, VA 23430 (757) 880-8382 E-Mail: <a href="mailto:terrien_m@hotmail.com">terrien_m@hotmail.com</a>	Virginia	Agricultural Conservation Specialist
<input checked="" type="checkbox"/> Ag <b>Mundie, Scott</b> 3482 Tidewater Trail Loretto, VA 22509 (804) 445-5082 E-Mail: <a href="mailto:wstfarms@yahoo.com">wstfarms@yahoo.com</a>	Hanover, Caroline, King George, Westmoreland, Richmond, Northumberland, Lancaster, Essex, King and Queen, King William, and Middlesex Counties	
<input checked="" type="checkbox"/> Ag <b>Moody, Harrison A.</b> 10876 Zilles Road Blackstone, VA 23824 (804) 731-3103 (8a-5p) E-Mail: <a href="mailto:harrison_moody@hotmail.com">harrison_moody@hotmail.com</a>	South and Central Virginia	Nutrient Management Plans for cover crop programs for CAFO's for tax credits, and any other program that requires a nutrient management plan for program payment.
<input checked="" type="checkbox"/> Ag <b>Moore, Richard Luke</b> 13495 Dykeland Road Amelia, VA 23002 (804) 339-8938 (M-F, 7a-3p) E-Mail: <a href="mailto:Lukem98@vt.edu">Lukem98@vt.edu</a>	Central Virginia (Prince Edward, Cumberland, Powhatan, Chesterfield, Dinwiddie, Nottoway, Amelia Counties)	Nutrient management plan writing and sampling.

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<input checked="" type="checkbox"/> Ag <b>Northern Neck Ag Services, Inc.</b> Withers, Danny 3864 Canal Road Farnham, VA 22460 (804) 761-5594 <b>E-Mail:</b> <a href="mailto:dannywithers.86@gmail.com">dannywithers.86@gmail.com</a>	Coastal Plain, Tidewater, Eastern Shore.	RMP Development
<input checked="" type="checkbox"/> Ag <b>Ofori, Bright</b> 717 Delta Downs Drive Cary, NC 27519 (757) 304-2572 (8a-6:00p) <b>E-Mail:</b> <a href="mailto:bkofori89@gmail.com">bkofori89@gmail.com</a>	Virginia	Nutrient management plan writing and crop advising (Mid-Atlantic Region)
<input checked="" type="checkbox"/> Ag <b>S &amp; L Hess and Sons</b> Detamore, Stewart 1795 South High Street Harrisonburg, VA 22801 (540) 810-3124 <b>E-Mail:</b> <a href="mailto:sdetamore06@gmail.com">sdetamore06@gmail.com</a>	Rockingham, Augusta, and Shenandoah Counties	<b>Comments:</b> Mapping, soil and manure sampling.
<input checked="" type="checkbox"/> Ag <b>Sanders, James Hunter</b> 1983 Naylor's Beach Road Warsaw, VA 22572 (804) 456-8001 <b>E-Mail:</b> <a href="mailto:hunter18@vt.edu">hunter18@vt.edu</a>	Lord Fairfax, Shenandoah Valley, Headwaters, natural bridge, peaks of otter, blue ridge, Patrick, Pittsylvania, Halifax, Lake Country, Chowan Basin, Peanut, Virginia Dare, Eastern Shore, Southside, Robert E. Lee, Peter, Francisco, Thomas Jefferson, Culpeper, John Marshall, Tri-County/City, BNortherb Neck, Three Rivers, Tidewater, Hanover-Caroline, Monacan, Henricopolis, Colonial, James River, Appomattox River, and Piedmont SWCDs	
<input checked="" type="checkbox"/> Ag <b>Scruggs, Eric</b> 3202 Barton Avenue, Apt. A Richmond, VA 23222 (804) 525-8894 (8a-7p) <b>E-Mail:</b> <a href="mailto:eric.scruggs1@gmail.com">eric.scruggs1@gmail.com</a>	Central and Eastern Virginia	Row crop NMPs, soil and tissue testing, chemical recommendations, and other agronomic consulting.
<input checked="" type="checkbox"/> Ag <b>Shenk, Jacob</b> 14402 Edgewood Farm Lane Beaversdam, VA 23015 (540) 905-0323 (8a-6p) <b>E-Mail:</b> <a href="mailto:rjschenk@yahoo.com">rjschenk@yahoo.com</a>	Central VA	

## Certified Nutrient Management Planners for Hire

Name and Address	Area(s) Served	Comments
<input checked="" type="checkbox"/> Ag <b>Smith Ag and Environmental, Inc.</b> Smith, Christy F. 3160 Jacobia Lane Cape Charles, VA 23310 (757) 678-6129 (7a-7p) E-Mail: <a href="mailto:christy@smithagronomic.com">christy@smithagronomic.com</a>	Virginia	Also certified land applier. Full array of nutrient management services. SWAM
<input checked="" type="checkbox"/> Ag <b>Soil Horizons, LLC</b> Whitehead, Angela 2 Whittakers Mill Road Williamsburg, VA 23185 (804) 892-6678 (business hours) E-Mail: <a href="mailto:soilmapper@yahoo.com">soilmapper@yahoo.com</a>	Virginia	Specialize in nutrient management planning for state-owned lands, municipal properties, golf courses, athletic fields, and homeowner associations, biosolids applications. Additional services include: soil evaluation/interpretation; wetland assessment; and natural resources planning. Soil Horizons, LLC is a micro-SWaM certified corporation.
<input checked="" type="checkbox"/> Ag <b>Sullivan, Colton</b> 3120 Three Chopt Road Goochland, VA 23065 (804) 836-9579 E-Mail: <a href="mailto:scolton4@vt.edu">scolton4@vt.edu</a>	Central VA	NMP writing, certified crop advisor, mapping, and sampling.
<input checked="" type="checkbox"/> Ag <b>Synagro</b> McMahan, D. Steve 1681 Tappahannock Blvd. Tappahannock, VA 22560 (804) 370-4657 E-Mail: <a href="mailto:smcmahan@synagro.com">smcmahan@synagro.com</a>	Central – Eastern (not eastern shore)	Soil sampling, crop and nutrient recommendations, and site monitoring.
<input checked="" type="checkbox"/> Ag <b>Tellus Agronomics, LLC</b> Thornton, Charles General Delivery 564 Rainbow Acres Lane Radiant, VA 22732 (540) 672-5292 <a href="mailto:chasthornton@gmail.com">chasthornton@gmail.com</a>	Virginia	Independent agronomic consulting. Ag, Turf and Landscape nutrient management planning including VPA permitted operations, specialty crops, biosolids, state owned lands. Additional services include conventional and precision soil sample, plant tissue sampling, full line of agronomic services, CCA.
<input checked="" type="checkbox"/> Ag <b>Terry, Doug</b> 17519 Beverly Run Road Bowling Green, VA 22427 (804) 513-6203 E-Mail: <a href="mailto:douglas.terry@nutrien.com">douglas.terry@nutrien.com</a>		

## Certified Nutrient Management Planners for Hire

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<input checked="" type="checkbox"/> Ag <b>Tidewater Agronomics, Inc.</b> Winslow, Stanley J. 307 Turnpike Road Belvidere, NC 27919 (252) 333-0212 (8a-5p) <b>E-Mail:</b> <a href="mailto:stan@tidewaterag.com">stan@tidewaterag.com</a>		
<input checked="" type="checkbox"/> Ag <b>VA Agroecology Services</b> Haring, Steven (Dr.) P. 1332 Social Hall Road New Canton, VA 23123 (703) 598-5224 <b>E-Mail:</b> <a href="mailto:steve@virginiaAg.com">steve@virginiaAg.com</a>		
<input checked="" type="checkbox"/> Ag <b>Williams, Cynthia</b> 326 McClures Mill Road Greenville, VA 24440 <b>E-Mail:</b> <a href="mailto:wmsfarms@verizon.net">wmsfarms@verizon.net</a>		